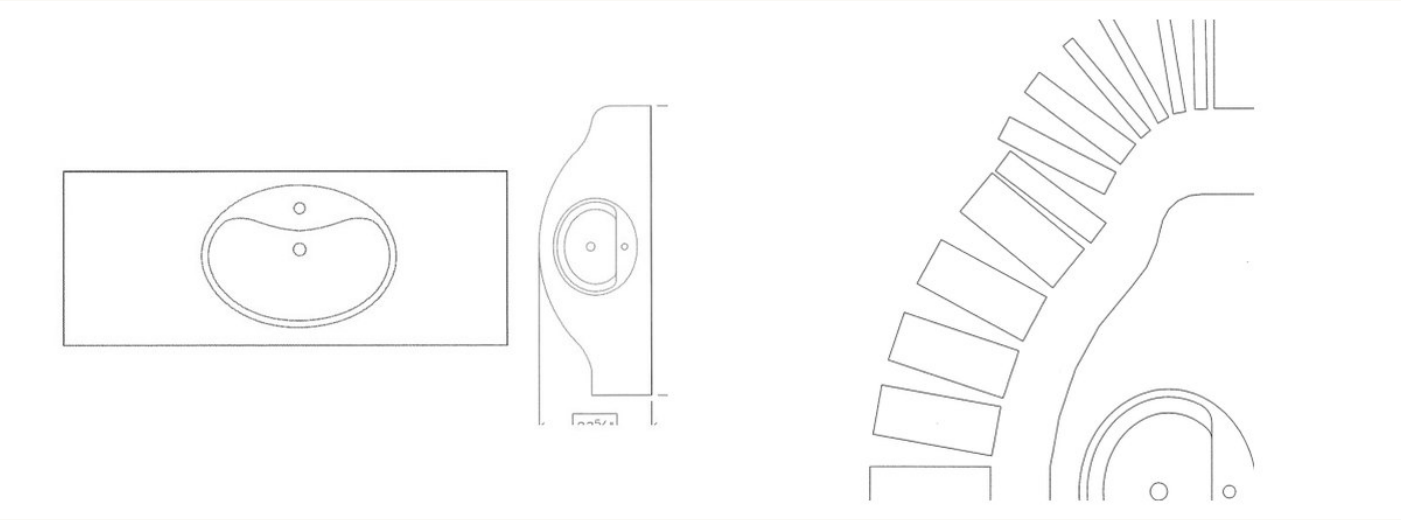
United Arab Emirates / 2010–2012

Cambria quartz for Abu Dhabi villas

The two vanity shapes



Two details from page 1 of the August 11, 2011 vanity drawing, at left. Both have oval basins. Page 2 of the source shows four wall elevations. At right, the August 16 drawing follows up on fabricating the curved edge.

December 2010 – May 2011
Jay circulated Cambria product information while exploring Middle East distribution. Naim Zaabri handled buyer and supplier discussions. After a trip to Jordan and Abu Dhabi, the family pursued a sample project for Royal Group.

July – September 2011
Naim sent a pricing request covering 153 villas. On August 11 Jay asked Tom Rothstein if the drawing scope included walls. On September 5 a Royal Group representative asked Naim for slab dimensions to compare local fabrication.

What the estimate establishes
The archive identifies a buyer-side technical inquiry and supplier-side estimating work. The 153 villas were the pricing quantity. A purchase order or installation for that quantity has not been verified.

Cambria / History of the Le Sueur, Minnesota, slab facility
Read the historical article and its sources at jayzaabri.com